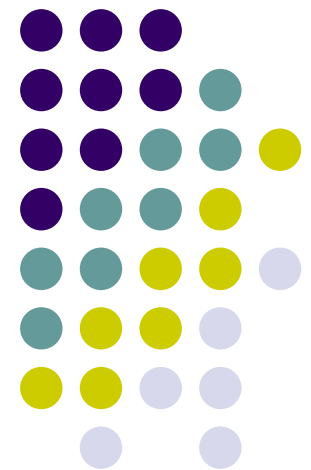


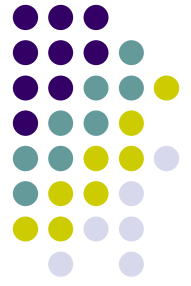


Health Reform in the Dominican Republic

Training as a key capacity-building strategy in USAID's REDSALUD Project

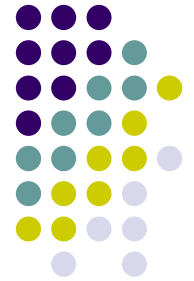


Why is Health Reform Needed in the Dominican Republic?



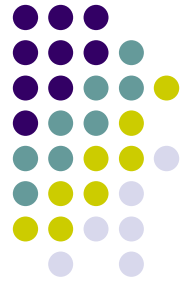
- Per capita health spending in the DR is close to the Latin American average
- Number of doctors and hospital beds per capita is above the Latin American average
- Average hospital bed utilization rates are below 50%
- No more than 20% of the population has health insurance coverage
- 75% of all health expenditures are out-of-pocket
- Maternal mortality rate is over 178 per 100,000

The New Health System in the DR: Social Health Insurance



- **Separation/Decentralization of Functions:**
 - MOH: policy formulation, regulation, delivery of public health services, public provider of curative care
 - Independent oversight and control functions
 - Purchaser-provider split: private/public mix of insurers and providers
 - Decentralized provision of care: hospital autonomy

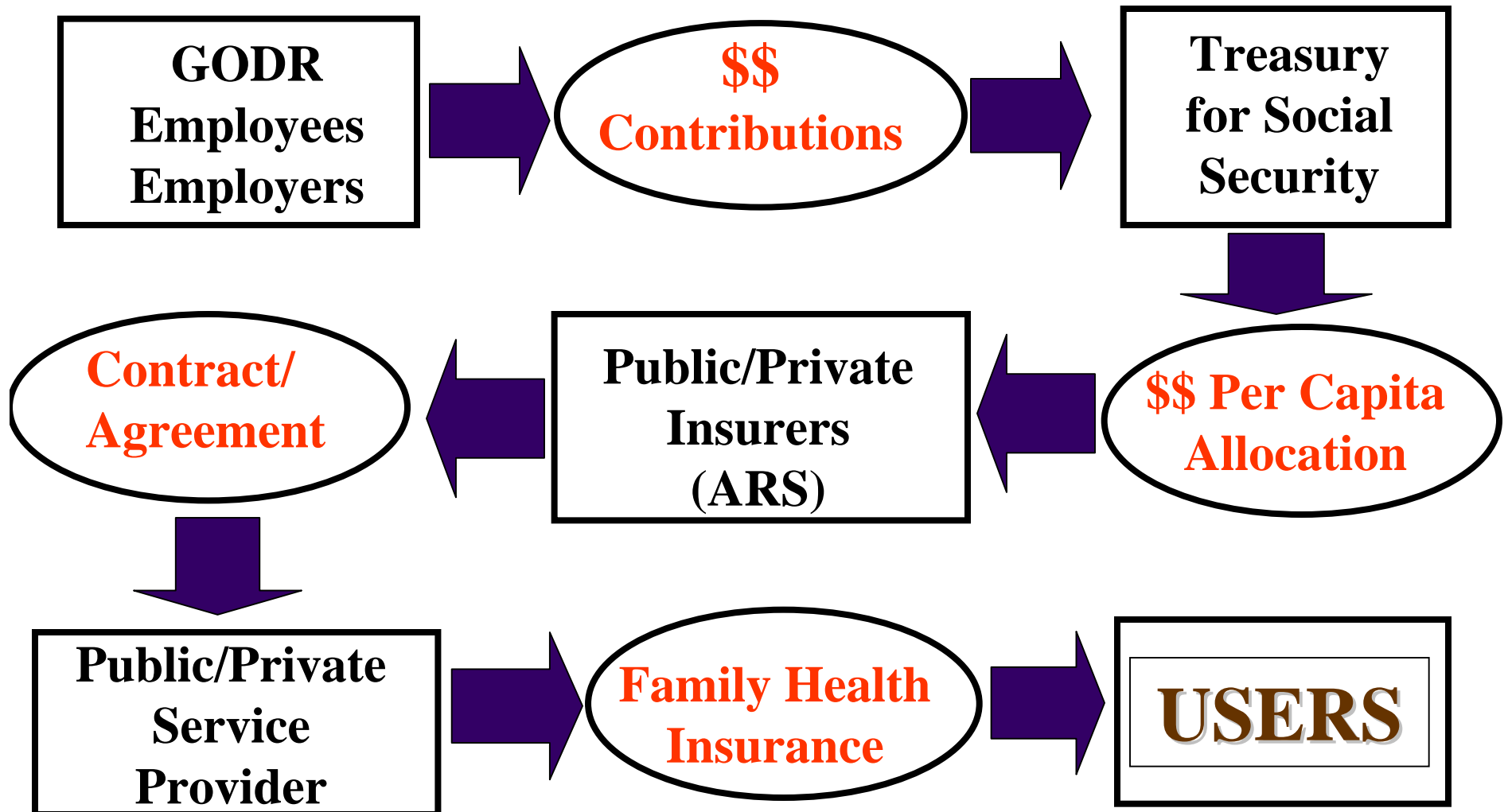
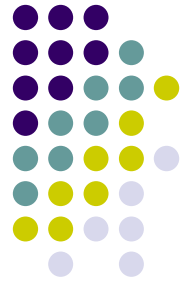
The New Health System in the DR: Social Health Insurance (cont'd)



- **Market regulation:**

- Mandatory social financing: earmarked contributions, demand-side subsidies
- Efficiency/quality oriented competition: standard benefit package and per capita premium
- Insurance/risk management: contributory and subsidized regimes
- Limited user choice of insurer or provider

How Will the Social Health Insurance System Operate?



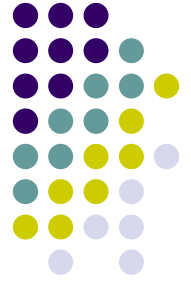
REDSALUD's Accomplishments



Supported implementation of health insurance system by developing:

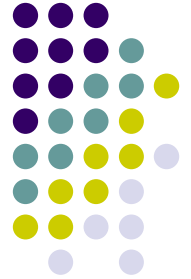
- System rules and regulations
- Identification and enrollment of beneficiaries
- Basic package of care
- Contracting and provider payment mechanisms

REDSALUD's Accomplishments



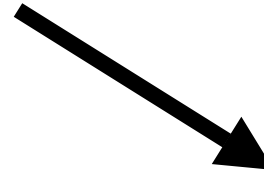
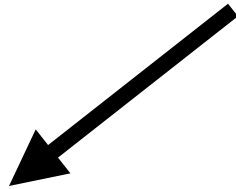
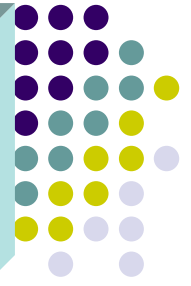
Contributed to improve hospital management by developing:

- Service portfolio analysis tool
- Costing and prospective budgeting tool
- Supply management and logistics tool
- *Graduate training program in health management*
- Governance: community-based hospital boards
- Customer care culture and practices
- Patient registration and billing system



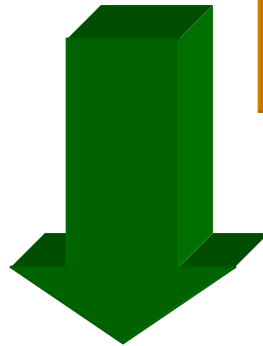
Training as a Capacity- Building Strategy for Health Reform

What does the new health system need?



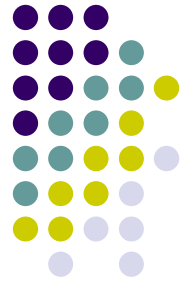
How to do new things

How to do things better



Training requirements

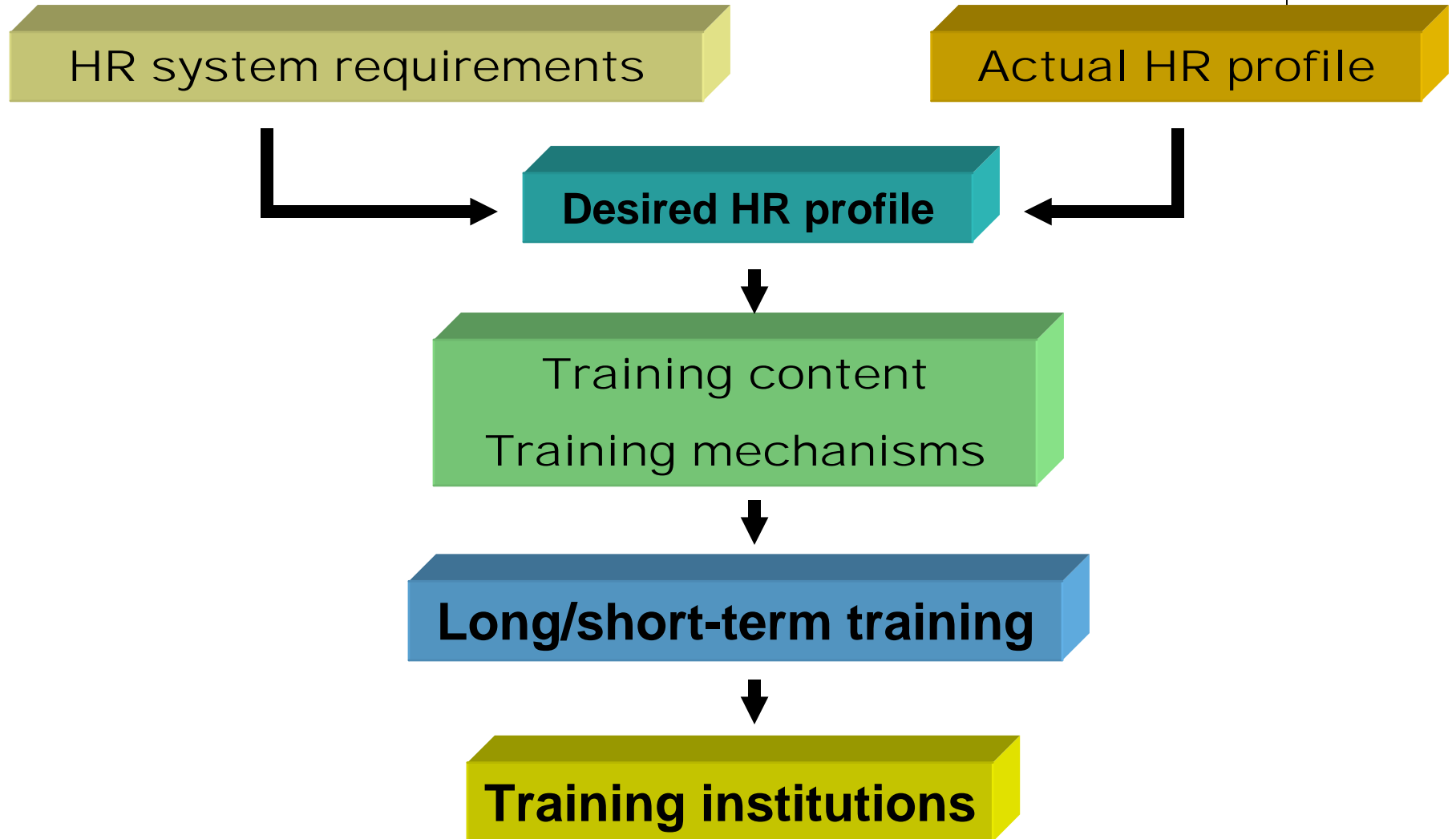
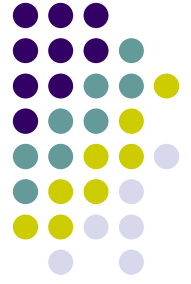
New Concepts to Consider for a Training Program in the Context of Health Reform



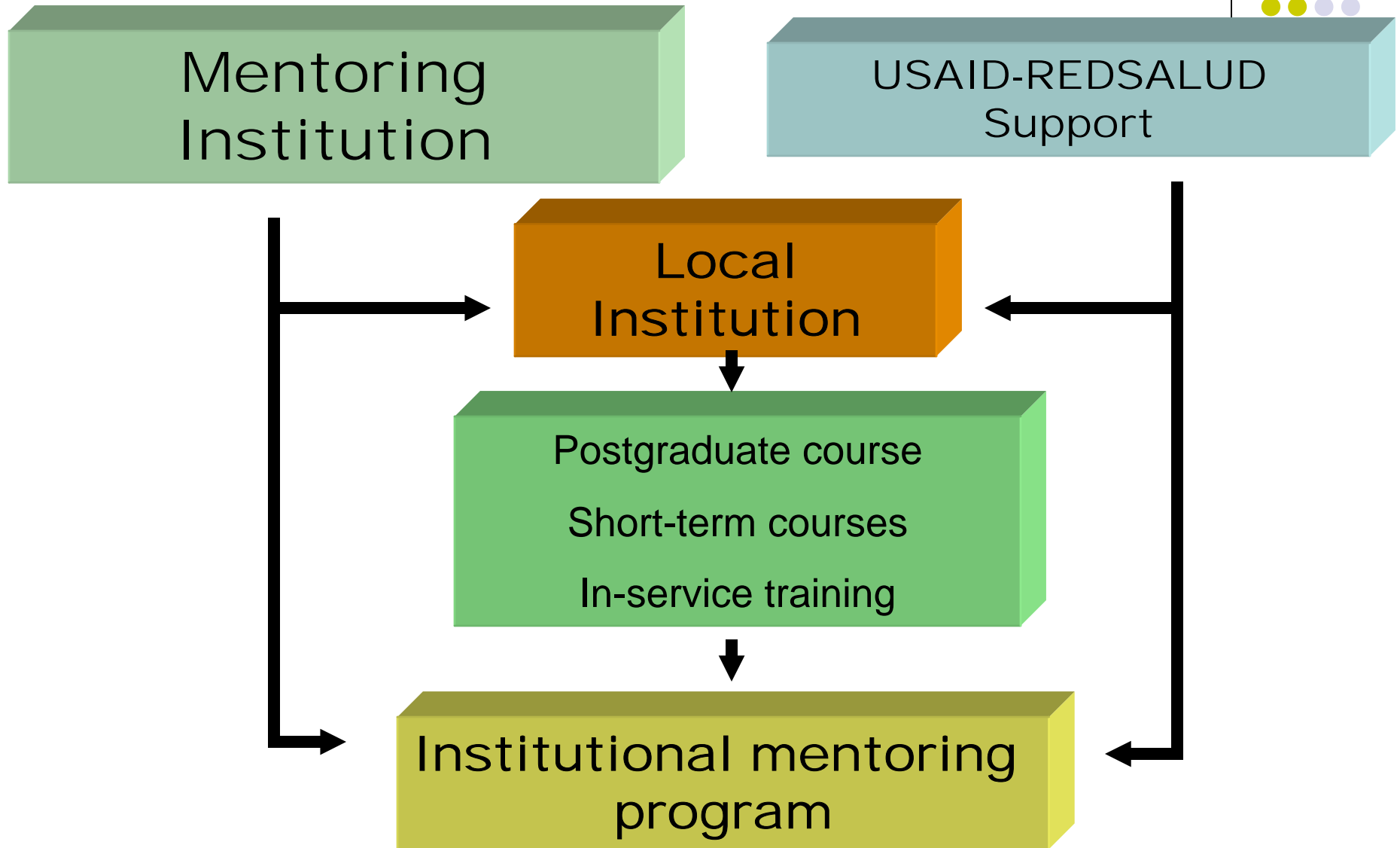
- **Market competition**
- **Insurance system**
- **Efficiency**
- **Productivity**
- **Customer service**

- **Client perspective**
- **Institutional management**
- **Quality of services**
- **Provider - purchaser relations**
- **Cost accounting/control**

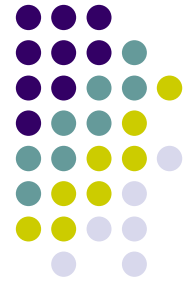
Training Decision Tree



Training Program Operation



Health Management Training in the Dominican Republic

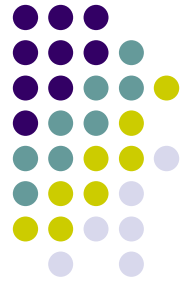


Tutoring Session

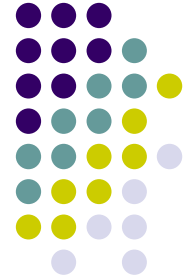


In-service Training

Key Results of the HR Training Program



- 102 graduate-level trainees in health care management
- 150 participants in 3 short-term training activities
- 350 participants in 6 in-service training activities
- Demonstrable evidence of modern health care management practices used
- Formal, public recognition: quality awards



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